

# PRICES FIRST YACHTING 2018 - FOR **INDIVIDUAL** CHARTER

Base: Marina Kaštela - Keštela Gomilica, Split, Croatia

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LUXURY LINE	17.02.-28.04. 06.10.-17.11.	28.04.-19.05.	19.05.-25.05.	26.05.-16.06. 08.09.-22.09.	16.06.-07.07. 18.08.-08.09.	07.07.-18.08.	22.09.-29.09.	29.09.-06.10.
SAONA 47 ▪ Built:2018▪ No. of boats: 1 ▪ Berths: 10+1+1	NEW BOAT 6 900 €	7 900 €	8 900 €	9 400 €	10 900 €	12 900 €	7 900 €	7 200 €
HANSE 575 'ARTEMIDA' ▪ Built: 2013 ▪ No. of boats: 1 ▪ Berths: 6+2+Crew	5 290 €	6 290 €	6 790 €	7 190 €	8 290 €	9 190 €	6 290 €	5 790 €
<b>CRUISING LINE</b>								
OCEANIS 55 ▪ Built:2015 ▪ No. of boats: 1 ▪ Berths: 8+2+2	3 990 €	4 690 €	5 190 €	6 790 €	7 390 €	8 290 €	5 190 €	4 690 €
HANSE 505 ▪ Built: 2015 ▪ No. of boats: 1 ▪ Berths: 10+1+1	2 790 €	3 190 €	4 190 €	4 690 €	5 490 €	5 990 €	3 490 €	3 190 €
OCEANIS 48 ▪ Built: 2017 ▪ No. of boats: 1 ▪ Berths: 10+2	2 690 €	3 090 €	3 990 €	4 490 €	5 290 €	5 890 €	3 290 €	3 090 €
OCEANIS 48 ▪ Built: 2017 ▪ No. of boats: 1 ▪ Berths: 8+2	2 690 €	3 090 €	3 990 €	4 490 €	5 290 €	5 890 €	3 290 €	3 090 €
OCEANIS 48 ▪ Built: 2006 ▪ No. of boats: 1 ▪ Berths: 8+2	2 690 €	3 090 €	3 990 €	4 490 €	5 290 €	5 890 €	3 290 €	3 090 €
OCEANIS 45 ▪ Built: 2012 ▪ No. of boats: 1 ▪ Berths: 8+2	1 900 €	2 090 €	2 690 €	2 990 €	3 890 €	4 790 €	2 990 €	2 090 €

## PRICE OF BOAT INCLUDES

Charter of sailing boat, dinghy, pilot book and nav. charts, 13% CROATIAN TAX.\*

Boats from 57 feet: outboard motor, WiFi on board and transport from/to Split Airport or Split ferry/train station.

## OBLIGATORY

Transit log First 35	120 € / charter
Transit log First 45	140 € / charter
Transit log from 45 feet / NO PETS	160 € / charter
Transit log Saona 47	260 € / charter
Tourist tax	1 € / person at day

Transit log includes: cleaning the boat, gas, underwater inspection, crew list, bedlinen, 2 pc. towels/person.

## ON REQUEST

Outboard motor	70 € / week
SUP**	160 € / week
Wi-fi (unlimited 4G LTE)	25 € / week
Hanse 575 - Jet Williams 285	900 € / week
Spinnaker First 35	130 € / week
Spinnaker or genaker First 45	160 € / week
Safety net	50 € / charter
Skipper for boats up to 55 feet	910 € / week + food
Skipper for boats from 55 feet	1 050 € / week+ food
Skipper for Saona 47	1 050 € / week+ food
Hostess	910 € / week + food
One way Kaštela - Dubrovnik***	330 €
One way for Hanse 575 & Saona 47 Kaštela - Dubrovnik	400 €

Other services (transfer airport, provision of food, etc.) on the request.

## PAYMENT

50% - upon reservation

50% - 6 weeks before departure

"Obligatory" and "on request" items are to be paid in cash or by credit card in the base.

## DISCOUNT

Early booking till 31. 01. 2018 (not for regattas)	10 %
2 weeks	5 %
3 weeks	10 %
Repeat client	5 %
Maximum discount for charter	20 %
Maximum discount for charter boats from 57 feet & Saona 47	10 %
Discount for regattas	0 %

## DEPOSIT FOR CHARTER

First 35	1 500 € refundable or 180 € nonrefund. +100 € refund.
First 45, Oc. 48, Oc 48	2 000 € refundable or 220 € nonrefund. +100 € refund.
Boats from 50 feet & Saona 47	3 000 € refundable or 330 € nonrefund. +100 € refund.
Hanse 575	5 000 € refund. (without our skipper), client skipper's CVR

## REFUNDABLE DEPOSIT FOR REGATTAS

First 35	3000 €
First 45	4000 €

Nonrefundable deposit for regattas not possible.

Refundable damage deposit payable by cash or Amex, Diners, Visa, Mastercard.

## CHECK

Check in	Saturday from	17:00
Check out	Saturday till	09:00
One way check out	Friday	15:00 in Dubrovnik
One desing fleet obligatory return	Friday	18:00

\* We reserve the right to change this price list according to current tax regulation

\*\* For First fleet and Oceanis 55, other boats have SUP included

\*\*\* Extra one day mooring fee Dubrovnik

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# PRICES FIRST YACHTING 2018 - FOR **FLEET** CHARTER

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ONE DESIGN LINE & FIRST LINE	03.03.-21.04.	21.04.-02.06.	02.06.-30.06.	30.06.-28.07.	28.07.-18.08.	18.08.-06.10.	06.10.-13.10.	13.10.-24.11.
<b>FIRST 45</b> • Built: 2009 • No. of boats: 8 • Berths: 6+2	2 090 €	3 190 €	2 690 €	3 190 €	3 290 €	3 190 €	2 690 €	2 090 €
<b>FIRST 45</b> • Built: 2013 • No. of boats: 5 • Berths: 6+2	2 590 €	3 590 €	3 190 €	3 590 €	3 790 €	3 590 €	3 190 €	2 590 €
<b>FIRST 35 SAILS 2017</b> • Built: 2011 • No. of boats: 10 • Berths: 4+2	1 790 €	2 190 €	1 990 €	2 190 €	2 390 €	1 990 €	2 190 €	1 790 €

## PRICE OF BOAT INCLUDES

Charter of sailing boat, dinghy, pilot book and nav. charts, 13 % CROATIAN TAX.\*

## OBLIGATORY

Transit log First 35	120 € / charter
Transit log First 45	140 € / charter
Tourist tax	1,1 € / person per day
Parking (payment at the marina reception)	50 € / per car per week
<i>Transit log includes: cleaning all boat, gas, underwater inspection, crew list, bedlinen, 2 pc. towels/person.</i>	

## ON REQUEST

Outboard motor	70 € / week
Wi-Fi (unlimited 4GLTE)	25 € / week
Spinnaker First 35	130 € / week
Spinnaker First 45	160 € / week
Skipper / Hostess	910 € / week + food
<i>Other services (transfer airport, provision of food, etc.) on the request</i>	

## REFUNDABLE DEPOSIT FOR FLEET CHARTER

First 35	3 000 €
First 45	4 000 €
<i>Nonrefundable deposit for regattas not possible.</i>	
<i>Refundable damage deposit payable by cash or Amex, Diners, Visa, Mastercard.</i>	

## DISCOUNT

Early booking till 31. 01. 2018 (not for regattas)	10 %
2 weeks	5 %
3 weeks	10 %
Repeat client	5 %
Maximum discount for charter	20 %

## DEPOSIT

First 35	1 500 € refundable or 180 € nonrefund. +100 € refund.
First 45	2 000 € refundable or 220 € nonrefund. +100 € refund.

## PAYMENT and CHECK terms, see on opposit page

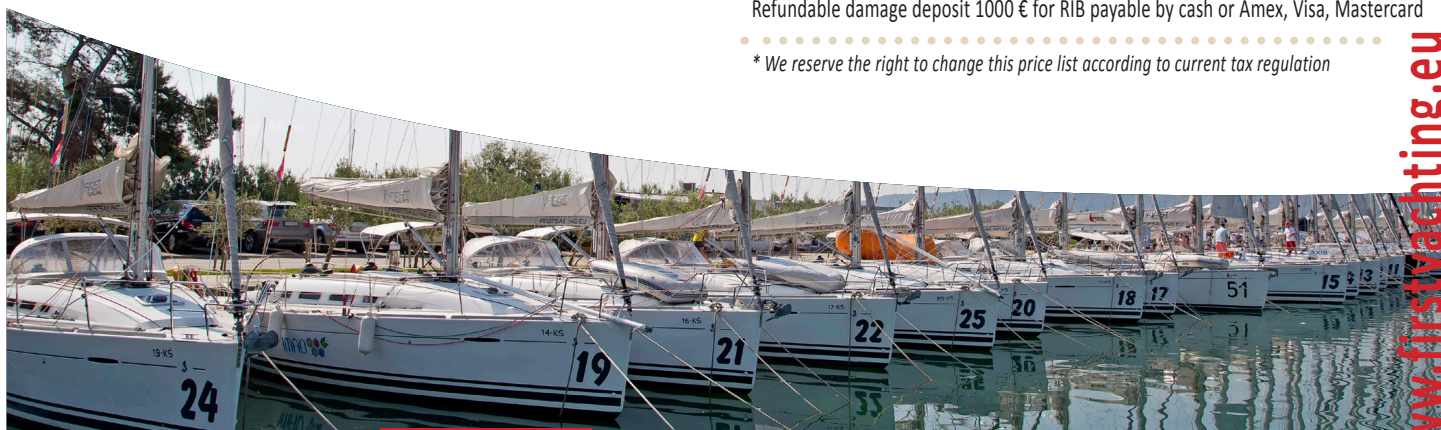
## DISCOUNT FOR FLEET CHARTER

- 10 boats First 35 or First 45** 5%
- Price of fleet includes:
- ✓ Regatta registration to CRO Sailing federation and harbour master office (for bookings confirmed till 01.11.)
  - ✓ Technical support (one First Sailing staff) during event
  - ✓ Flags, marks, ropes
  - ✓ 2 loudspeakers with DJ console/amplifier and microphone
  - ✓ Videoprojector
- Price of fleet excludes:
- ✓ Food and accomodation for technical support

- 12 boats First 45** 5%
- Price of fleet includes:
- ✓ 6 meters RIB with outboard engine
  - ✓ Regatta registration to CRO Sailing federation and harbour master office (for bookings confirmed till 01.11.)
  - ✓ Technical support (one First Sailing staff) during event
  - ✓ Flags, marks, ropes
  - ✓ 2 loudspeakers with DJ console/amplifier and microphone
  - ✓ Videoprojector
- Price of fleet excludes:
- ✓ Food and accomodation for technical support
  - ✓ Fuel for RIB

- All fleet First 35 and First 45** 10%
- Price of fleet includes:
- ✓ 6 meters RIB with outboard engine
  - ✓ Regatta registration to CRO Sailing federation and harbour master office (for bookings confirmed till 01.11.)
  - ✓ Technical support (one First Sailing staff) during event
  - ✓ Flags,marks,ropes
  - ✓ 2 loudspeakers with DJ console/amplifier and microphone
  - ✓ Videoprojector
- Price of fleet excludes:
- ✓ Food and accomodation for technical support
  - ✓ Fuel for RIB
- Refundable damage deposit 1000 € for RIB payable by cash or Amex, Visa, Mastercard

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