

# PRICES FIRST YACHTING 2018 - FOR INDIVIDUAL CHARTER

Base: Marina Kaštela - Keštela Gomilica, Split, Croatia

MAŠA International, s.r.o., Námestie SNP 8, 974 01 Banská Bystrica, Slovakia

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## LUXURY LINE

	17.02.-28.04. 06.10.-17.11.	28.04.-19.05.	19.05.-25.05.	26.05.-16.06. 08.09.-22.09.	16.06.-07.07. 18.08.-08.09.	07.07.-18.08.	22.09.-29.09.	29.09.-06.10.
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SAONA 47

▪ Built:2018 ▪ No. of boats: 1 ▪ Berths: 10+1+1

### NEW BOAT

6 900 €	7 900 €	8 900 €	9 400 €	10 900 €	12 900 €	7 900 €	7 200 €
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HANSE 575 'ARTEMIDA'

▪ Built: 2013 ▪ No. of boats: 1 ▪ Berths: 6+2+Crew

5 290 €	6 290 €	6 790 €	7 190 €	8 290 €	9 190 €	6 290 €	5 790 €
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## CRUISING LINE

OCEANIS 55

▪ Built:2015 ▪ No. of boats: 1 ▪ Berths: 8+2+2

3 990 €	4 690 €	5 190 €	6 790 €	7 390 €	8 290 €	5 190 €	4 690 €
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HANSE 505

▪ Built: 2015 ▪ No. of boats: 1 ▪ Berths: 10+1+1

2 790 €	3 190 €	4 190 €	4 690 €	5 490 €	5 990 €	3 490 €	3 190 €
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OCEANIS 48

▪ Built: 2017 ▪ No. of boats: 1 ▪ Berths: 10+2

2 690 €	3 090 €	3 990 €	4 490 €	5 290 €	5 890 €	3 290 €	3 090 €
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OCEANIS 48

▪ Built: 2017 ▪ No. of boats: 1 ▪ Berths: 8+2

2 690 €	3 090 €	3 990 €	4 490 €	5 290 €	5 890 €	3 290 €	3 090 €
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OCEANIS 48

▪ Built: 2006 ▪ No. of boats: 1 ▪ Berths: 8+2

2 690 €	3 090 €	3 990 €	4 490 €	5 290 €	5 890 €	3 290 €	3 090 €
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OCEANIS 45

▪ Built: 2012 ▪ No. of boats: 1 ▪ Berths: 8+2

1 900 €	2 090 €	2 690 €	2 990 €	3 890 €	4 790 €	2 990 €	2 090 €
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## PRICE OF BOAT INCLUDES

Charter of sailing boat, dinghy, pilot book and nav. charts, 13% CROATIAN TAX.\*

Boats from 57 feet: outboard motor, WiFi on board and transport from/to Split Airport or Split ferry/train station.

## OBLIGATORY

Transit log First 35	120 € / charter
Transit log First 45	140 € / charter
Transit log from 45 feet / NO PETS	160 € / charter
Transit log Saona 47	260 € / charter
Tourist tax	1 € / person at day

*Transit log includes: cleaning the boat, gas, underwater inspection, crew list, bedlinen, 2 pc. towels/person.*

## ON REQUEST

Outboard motor	70 € / week
SUP**	160 € / week
Wi-fi (unlimited 4G LTE)	25 € / week
Hanse 575 - Jet Williams 285	900 € / week
Spinnaker First 35	130 € / week
Spinnaker or genaker First 45	160 € / week
Safety net	50 € / charter
Skipper for boats up to 55 feet	910 € / week + food
Skipper for boats from 55 feet	1 050 € / week+ food
Skipper for Saona 47	1 050 € / week+ food
Hostess	910 € / week + food
One way Kaštela - Dubrovnik***	330 €
One way for Hanse 575 & Saona 47 Kaštela - Dubrovnik	400 €

*Other services (transfer airport, provision of food, etc.) on the request.*

## PAYMENT

50% - upon reservation

50% - 6 weeks before departure

*"Obligatory" and "on request" items are to be paid in cash or by credit card in the base.*

## DISCOUNT

Early booking till 31. 01. 2018 (not for regattas)	10 %
2 weeks	5 %
3 weeks	10 %
Repeat client	5 %
Maximum discount for charter	20 %
Maximum discount for charter boats from 57 feet & Saona 47	10 %
Discount for regattas	0 %

## DEPOSIT FOR CHARTER

First 35	1 500 € refundable or 180 € nonrefund. +100 € refund.
First 45, Oc. 48, Oc 48	2 000 € refundable or 220 € nonrefund. +100 € refund.
Boats from 50 feet & Saona 47	3 000 € refundable or 330 € nonrefund. +100 € refund.
Hanse 575	5 000 € refund. (without our skipper), client skipper's CVR

## REFUNDABLE DEPOSIT FOR REGATTAS

First 35	3000 €
First 45	4000 €

*Nonrefundable deposit for regattas not possible.*

*Refundable damage deposit payable by cash or Amex, Diners, Visa, Mastercard.*

## CHECK

Check in	Saturday from	17:00
Check out	Saturday till	09:00
One way check out	Friday	15:00 in Dubrovnik
One way for fleet obligatory return	Friday	18:00

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\* We reserve the right to change this price list according to current tax regulation

\*\* For First fleet and Oceanis 55, other boats have SUP included

\*\*\* Extra one day mooring fee Dubrovnik

**CENTRAL BOOKING OFFICE: +421 902 933 833, info@firstsailing.eu**

# PRICES FIRST YACHTING 2018 - FOR FLEET CHARTER

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## ONE DESIGN LINE & FIRST LINE

### FIRST 45

▪ Built: 2009 ▪ No. of boats: 8 ▪ Berths: 6+2

03.03.-21.04.	21.04.-02.06.	02.06.-30.06.	30.06.-28.07.	28.07.-18.08.	18.08.-06.10.	06.10.-13.10.	13.10.-24.11.
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2 090 €	3 190 €	2 690 €	3 190 €	3 290 €	3 190 €	2 690 €	2 090 €
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### FIRST 45

▪ Built: 2013 ▪ No. of boats: 5 ▪ Berths: 6+2

2 590 €	3 590 €	3 190 €	3 590 €	3 790 €	3 590 €	3 190 €	2 590 €
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### FIRST 35 SAILS 2017

▪ Built: 2011 ▪ No. of boats: 10 ▪ Berths: 4+2

1 790 €	2 190 €	1 990 €	2 190 €	2 390 €	1 990 €	2 190 €	1 790 €
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## PRICE OF BOAT INCLUDES

Charter of sailing boat, dinghy, pilot book and nav. charts, 13 % CROATIAN TAX.\*

## OBLIGATORY

Transit log First 35	120 € / charter
Transit log First 45	140 € / charter
Tourist tax	1,1 € / person per day
Parking (payment at the marina reception)	50 € / per car per week
<i>Transit log includes: cleaning all boat, gas, underwater inspection, crew list, bedlinen, 2 pc. towels/person.</i>	

## ON REQUEST

Outboard motor	70 € / week
Wi-Fi (unlimited 4GLTE)	25 € / week
Spinnaker First 35	130 € / week
Spinnaker First 45	160 € / week
Skipper / Hostess	910 € / week + food
<i>Other services (transfer airport, provision of food, etc.) on the request</i>	

## REFUNDABLE DEPOSIT FOR FLEET CHARTER

First 35	3 000 €
First 45	4 000 €

*Nonrefundable deposit for regattas not possible.*

*Refundable damage deposit payable by cash or Amex, Diners, Visa, Mastercard.*

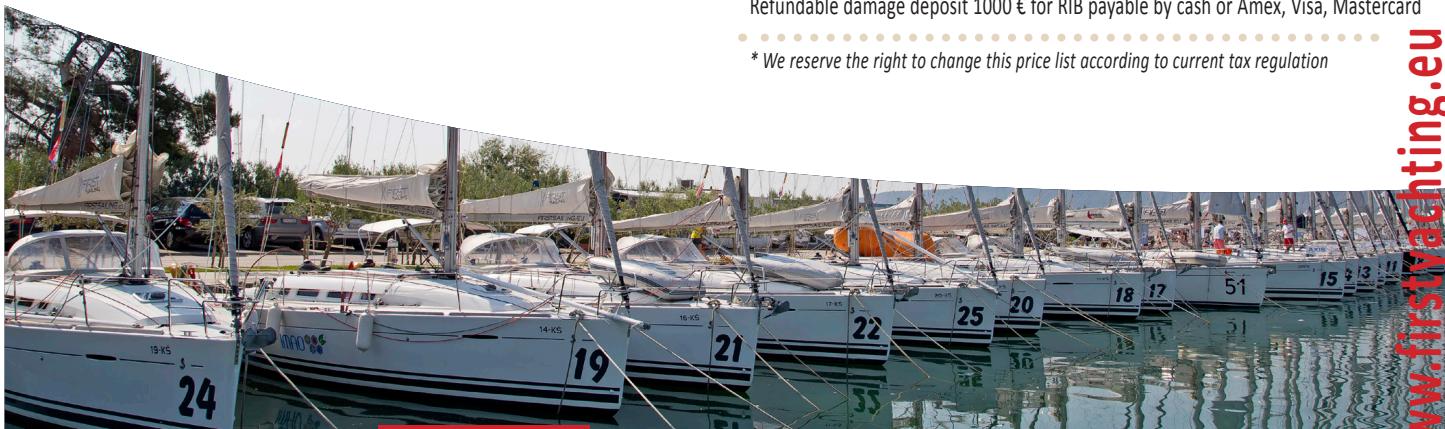
## DISCOUNT

Early booking till 31. 01. 2018 (not for regattas)	10 %
2 weeks	5 %
3 weeks	10 %
Repeat client	5 %
Maximum discount for charter	20 %

## DEPOSIT

First 35	1 500 € refundable or 180 € nonrefund. +100 € refund.
First 45	2 000 € refundable or 220 € nonrefund. +100 € refund.

## PAYMENT and CHECK terms, see on opposit page



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